

Prescribed qualifications

Application date	17-Nov-09 to 30-Jun-10			1-Jul-10 to 31-Dec-10			From 1-Jan-11			Qualifications required
Relevant regulation	Regulation 11			Regulation 12(2)			Regulation 12(1)			
Licence type	Sales	BM	Agent	Sales	BM	Agent	Sales	BM	Agent	
	✓	✓	✓	✓	✓	✓	✓	✓	✓	A qualification listed in Schedule 3 and completion of an assessment required by the ITO (if any)
		✓	✓		✓	✓		✓	✓	Massey GDBS conferred on or after 1 January 1992
		✓	✓		✓	✓				Massey GDBS papers 127.261, 127.361, 127.362, 127.363 and polytech modules Real Estate Law, Accounting and Administration, and Real Estate Appraisal.
		✓			✓					Massey GDBS papers 127.261, 127.263, 127.361, 127.362, 155.216
			✓			✓				Massey GDBS papers 127.261, 127.263, 127.361, 127.362, 127.363, 155.216
	✓									NZQA unit standards 23134, 23135, 23136, 23137, 23138, 23155
	✓	✓	✓							Registered valuer and complete an assessment required by the ITO (if any)
			✓							National Diploma in Real Estate (Licensee) (Level 5)
	✓			✓			✓			National Certificate in Real Estate (Salesperson) (Level 4)
		✓			✓			✓		National Certificate in Real Estate (Branch Manager) (Level 5), version 3 or later
			✓			✓			✓	National Diploma in Real Estate (Agent) (Level 5)
		✓								National Certification in Real Estate (Branch Manager) (Level 5), version 2 or an earlier version

Sales = salesperson

BM = branch manager

GDBS = Graduate Diploma in Business Studies (Real Estate)